Challenges and advantages of introducing electric vehicles in logistics operator’s fleet

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Abstract
The current market situation indicates an intensive increase in services offered by the logistics sector. To fulfill the growing demand, the logistics sector in the department of distribution of goods has several challenges, such as increasing fleet, increased mileage, difficulty in achieving an environmentally-friendly distribution chain. Each of these challenges requires organizational and managerial interventions in the process of functioning of the logistics sector. Given the needs of the market, environmental restrictions at the global level, the global issue of conventional fuels, research in this paper will focus on one of the elements for achieving an environmentally friendly and sustainable distribution chain. This paper targets to point out the challenges and advantages of replacing conventional vehicle vehicles with more environmentally-friendly vehicles. In the concept of Green Logistic, the basis for achieving an environmentally friendly logistics distribution chain are electric vehicles. The paper will identify the impact of logistics operations on the environment on the example of the vehicle fleet of a logistics operator in Bosnia and Herzegovina, which provides goods distribution services, using European models for assessing the environmental performance of vehicles. Research and application of scientific methods will determine the advantages, challenges, and possibilities of introducing electric vehicles in logistics operator’s fleet.

Keywords: Green Logistic, Electric Vehicles, Logistics Operator, Life Cycle Assessment

1 Introduction
Due to the inhabitant's increase in cities and the process of digitalization, the logistics sector is becoming extremely attractive. On the other hand, environmental protection restrictions are also increasing. These two parallel processes impose main managerial and organizational changes for logistics operators. Meeting the growing needs of users and the needs of environment is a particular challenge for logistics operators which must comply with the principles of sustainable development. These principles of sustainable development, which link user requirements and sustainability in the example of urban transport, are shown in Table 1 [1].

To satisfy the principles of sustainable urban transport, there was a need to introduce the concept of Green Logistics which enables the realization of growing customer requirements, through the protection of the environment and the needs of future generations [2].

<table>
<thead>
<tr>
<th>Principles of sustainable urban transport</th>
<th>Principles of sustainable urban transport (conditions for logistics operators)</th>
</tr>
</thead>
<tbody>
<tr>
<td>-Social equality (intergenerational equality, stable social system)</td>
<td>-Preservation of human health</td>
</tr>
<tr>
<td>-Economic growth</td>
<td>-Maintenance and capital growth</td>
</tr>
<tr>
<td>-Environmental protection (retention or reduction of existing pollution from all elections)</td>
<td>-Efficient economy</td>
</tr>
<tr>
<td></td>
<td>-Environmental protection (emission limitation, waste management, land use restrictions)</td>
</tr>
</tbody>
</table>

To fulfill the concept of Green Logistics and the set goals, all elements of Green Logistics need to analyze at a satisfactory level. That means meeting the basic principles of logistics grouped into aspects of sustainability [3]:
System-wide sustainability (principles: consistency, adaptability, development, self-organization, and competence);

Economic viability (principles: polluter pays, equity, efficiency and security, optimality and savings/resource reuse);

Environmental sustainability (principles: minimal impact, innovation, rationality, and hierarchy) and

Socio-cultural development (principles: accountability, transparency, and rational spending).

To satisfy sustainability, it is necessary to adhere to these four principles. One of these principles is minimal impact, which is in a relationship with the distribution chain in the logistics process. This principle implies the reduction of negative impact on the environment through the processes of production, transport, use, and recycling. Since the transport process is one of the main parameters for fulfilling the set principles, there is a need to change the elements of the system in this domain. One of these elements are the driving units.

2 Defining important criteria for fleet evaluation sustainability

In this paper, the focus of research will be on one segment of the potential solution to the problem, the justification of electric vehicles introduction in logistics processes. Due to the insufficient response from companies for changing the fleet structure, there is a need to determine justification of electric vehicles introduction in this sector.

To compare selected features of different types of vehicles, it is necessary to define evaluation criteria. Selected criteria for comparing electric and conventional vehicles are:

- Total cost of ownership (TCO);
- Eco score fleet rating and
- Range and supply of vehicles.

Other indicators are important and they must be included to obtain overall results. Since these indicators are not in the function of propulsion energy, they will not be considered. Details for all fleets analysis indicators can be found in the professional literature [4].

2.1 Total cost of ownership (TCO)

Observing costs through the procurement of vehicles is quite rough and incomplete. The reason is that the vehicle, together with fixed purchase costs, requires additional spending during operation. Therefore, the Total Cost of Ownership (TCO) methodology obtains actual images of vehicle ownership costs. One of the definitions of TCO is that it is actually a purchasing methodology and philosophy, which aims to understand the actual total price of a particular good or service [5]. TCO is a calculation that is extremely useful for estimating the direct and indirect costs associated with purchase over the entire life cycle of a vehicle or product in general [6].

Vehicle ownership costs include the costs of buying and owning a vehicle, the variable costs of using and operating the vehicle [7]. In summary, total vehicle ownership costs include (Fig. 1): depreciation costs (which make up the cost of purchasing vehicles), fuel, insurance, maintenance, repairs, and government fees.

![Fig. 1. Total cost of ownership (TCO)](image)

The distribution of ownership costs varies from vehicle to vehicle and from state to state. Chart 1 displays the share of individual vehicle ownership costs for the US market, for 5 years of vehicle ownership. The diagram clearly shows the importance of the analysis of total costs when deciding on the purchase of a vehicle.
Total cost of ownership can be determined with an equation (1).

\[
TCO = (PR - RP) + FC + TIC + IC + MR + T - S
\]  

where: TCO is total cost to owner; PR purchase price; RP sales price of the vehicle after use; FC fuel costs; TIC total interest expenses; IC insurance costs; MR maintenance and repair costs; T government fees and S government subsidies. All parameters in the equation (1) are in the monetary units [6].

It is important to note that the difference between the purchase and sale price actually forms the total depreciation cost. So in equation (1) instead of \((PR - RP)\) can be included the total depreciation cost DR.

Total interest costs (TIC) are optional, and can be included in the case of the purchase of vehicles in installments. TIC can be determined via equation (2).

\[
TIC = \frac{r \cdot P}{1 - (1 + r)^N} \cdot N - P
\]  

where: \(r\) is monthly interest rate; \(P\) amount of loan for which interest is calculated; \(N\) number of months during which the refund is made.

### 2.2 Eco score fleet rating

The Eco Score is a methodological procedure developed in Brussels, which the Belgian government uses as an official tool for forming a policy of subsidizing transport companies. This procedure is based on the environmental assessment of the vehicle, taking into account the most important pollutants. The eco score includes emissions during driving (exhaust emissions) and emissions during the production and distribution phases of fuel. This approach is known as the well-to-wheel approach [8].

The Eco score rating range is from 0 to 100. The Eco score rating has been transformed from the total environmental impact (TI), with a rating of 100 representing a totally clean and silent vehicle. The benchmark for a clean vehicle corresponds to an Eco score rating of 70 [9]. The transformation is based on an exponential function (Fig. 2) to avoid negative results.

[Fig. 2. Transformation Total Impact to Eco score and referent value [10]]

It is important to note that this methodology does not include pollution during the vehicle production and recycling phases. There are two key reasons, it is complicated to obtain input data, and the impact in these phases is lower (about 10% of total pollution). However, the Eco score methodology include the difference between new and used vehicles [11].

Eco score methodology in vehicle assessment includes three types of emissions:

1. Emissions with an impact on global warming (Carbon dioxide CO2, Methane CH4, and Nitrogen dioxide N2O);
2. Emissions with an impact on air pollution (Carbon monoxide CO, Carbohydrates HC, Nitrogen oxides NOx, Particles PM and Sulfur dioxide SO2) and
3. Emissions with noise impact (Engine noise dB (A))

The values of the first set of emissions are most influential on the Eco score rating (50% of the impact), followed by the values of air pollutants (40% of the impact), while the remaining 10% of the impact is formed based on vehicle noise.
Eco score is determined for passenger cars and light goods vehicles using equation (3).

\[
ES = 100 * \left[ -0.00357 * (A * CO_2 + B * HC + C * NO_x + D * CO + E * PM + F * FC + G * dB(A) + H)^2 \right]
\]  

(3)

where: \(CO_2, HC, NO_x, CO, PM\) are standard designations for individual pollutants expressed in \((g/km)\); FC average fuel combined consumption in \((l/100km)\) for petrol, diesel and LPG engines, in \((kg/100km)\) for CNG engines and in \((kWh/100km)\) for electric engines; \(A, B, C, D, E, F, H\) coefficients whose values depend on the fuel type and Emission standards (values of coefficients see in [12]).

The calculation of the Eco score rating for Euro 6 passenger cars and light commercial vehicles, for vehicles with a built-in PHEV engine, and heavy vehicles differs from the equation (3) [13] - [14].

Since the calculation requires a large number of pollutants, which are often difficult to measure or unknown, their values defined by Euro standards are taken [15]. If values can be measured, the obtained results will be entered into the equation.

Chart 2 shows the Eco score rating for the assessment of the total rolling stock in Belgium. The diagram shows the Eco score grade as a function of the type of fuel and the usability of the vehicle (new or second-hand vehicle). Also, the diagram shows the average overall condition of the vehicle fleet. Eco score rating of new vehicles is higher than the rating of used vehicles. Also, electric vehicles do not change their Eco score grade as they age, which is not the case with diesel and petrol engines.

Chart 2. Eco score fleets grade [16]

Comparing the values from Chart 2 with the benchmark value of the Eco score (Fig. 2), it is concluded that vehicles powered by petrol, diesel, hybrid diesel, or LPG do not meet the overall environmental impact threshold.

2.3 Range and supply of vehicles

Important parameters in the execution of logistics operations are the range of the vehicle and the time required to supply the vehicle with fuel. Vehicle range refers to the distance traveled by a vehicle with one full tank/battery. The time required to supply vehicles with fuels refers to the time of charging the tank/battery.

These two parameters are the key disadvantages of electric vehicles, and they are a challenge for all logistics operators. The range of a conventional vehicle is practically unlimited with the minimum time required to fill the tank. The range of electric vehicles is limited, with significant vehicle battery charging times. The key trends in the development of electric vehicles are based on increasing the distance traveled and reducing the charging time. Currently, due to these limits, the use of electric vehicles is not possible to meet all transport needs.

Vehicle range will be considered as the total distance traveled by the vehicle during the observed time with one full tank/battery. The range of the vehicle differs for each type of vehicle and is in function from:

- average consumption per 100 kilometers;
- total capacity of the tank/battery and
- correction factors that depend on operating conditions and environmental conditions.

For the calculation of the range of a conventional vehicle, the standardized fuel consumption model can be used [17], which after conversion looks like equation (4).

\[
K = \frac{FC * 100}{P_g * f_i} (km)
\]

(4)

where: FC is tank capacity \((l)\); \(P_g\) average combined fuel consumption \((l/100km)\); \(f_i\) correction factors consumption depending on the operating conditions (\(-\)).

Analogous to the calculation of the range of a conventional vehicle, the range of electric vehicles can be calculated with equation (5).
\[ K = \frac{EC \times 100}{p_{E} \times f_i} \ (km) \]  

where: EC is battery capacity (kWh); PE average combined electricity consumption (kWh/100km); fi corrective factors consumption that depend on the conditions of exploitation and environmental conditions (-).

3 Comparison of defined criteria on example of Logistic company

The previously explained theory is the basis for analysis justification of electric vehicle introduction in the logistics operators fleet. A multi-criteria approach, in this case, is inevitable, due to the different values of the criteria. The case analysis was performed for a logistics company with 98 vehicles. The vehicles are powered by a diesel engine with an average Eco score of 43 (-) which is determined by applying the Eco score model (Eq. 3). The fleet includes 34 Euro 3 vehicles, 38 Euro 4 vehicles, 24 Euro 5 vehicles, and 2 Euro 6 vehicles.

Based on the data of company fleet, a representative vehicle was determined that meets the requirements of the company, and it is a vehicle with a mass of 1900 (kg). The characteristics of this vehicle were used for comparison evaluations criteria. It is important to note that the new, Euro 6 diesel vehicle with a power of 100 (kW) is compared with an electric vehicle with the same characteristics according to previously defined criteria.

For the application of the multi-criteria evaluation method TOPSIS [18], a basic evaluation matrix was formed (Table 2). Eco score and tank/battery filling time are obtained directly from the references, while the total cost of ownership and range of the vehicle is obtained indirectly using the equations (1, 4, 5).

After adopting the ponders of the criteria \( w_1 = w_2 = w_3 = w_4 = 0.25 \ (-) \), setting the maximization goal for eco-score assessment and vehicle range, the minimization goal for the total cost of ownership and filling time of the tank/battery and multi-criteria evaluation procedures it turns out that the diesel vehicle currently has a greater justification for its application in the logistics sector, as shown by the obtained results of multi-criteria evaluation (Table 3).

### Table 2. Basic evaluation matrix

<table>
<thead>
<tr>
<th>Evaluation criterion</th>
<th>Vehicle type</th>
<th>Ref.</th>
</tr>
</thead>
<tbody>
<tr>
<td>TCO (€/km)</td>
<td>Diesel</td>
<td>0,443</td>
</tr>
<tr>
<td></td>
<td>Electric</td>
<td>0,513</td>
</tr>
<tr>
<td>Eco score rating (-)</td>
<td>Diesel</td>
<td>45</td>
</tr>
<tr>
<td></td>
<td>Electric</td>
<td>81</td>
</tr>
<tr>
<td>Range (km)</td>
<td>Diesel</td>
<td>900</td>
</tr>
<tr>
<td></td>
<td>Electric</td>
<td>130</td>
</tr>
<tr>
<td>Supply (min)</td>
<td>Diesel</td>
<td>8</td>
</tr>
<tr>
<td></td>
<td>Electric</td>
<td>30</td>
</tr>
</tbody>
</table>

Note: changing the ponders of the criteria the results will change, but in this case for any values \( w_i \), diesel vehicle is the best option.

### Table 3. Ranking of variants

<table>
<thead>
<tr>
<th>Position</th>
<th>Variants</th>
<th>Evaluation</th>
</tr>
</thead>
<tbody>
<tr>
<td>I rank</td>
<td>Diesel vehicle</td>
<td>0,891</td>
</tr>
<tr>
<td>II rank</td>
<td>Electric vehicle</td>
<td>0,109</td>
</tr>
</tbody>
</table>

4 Conclusion

Converting conventional vehicles to electric is not an easy process. This paper showed that the analysis of the introduction of electric vehicles in the fleet should be approached thoroughly. All criteria that influence the final selection should be taken into account in the analysis.

For this paper, define three evaluation criteria:
- Total cost of ownership (TCO);
- Eco score fleet rating and
- Range and supply of vehicles.

The first criterion includes the financial expenses that the company needs to provide for owning a vehicle. The second criterion shows the impact of the vehicle on the environment, and the third shows the possibility of exploitation in certain conditions.

Based on the analysis, we conclude that the key advantage of electric vehicles is environmental protection. Key challenges are related to the high cost of purchasing vehicles, and relatively short range and long battery charging.
The cost of purchasing an electric vehicle is high, but maintenance is cheaper than conventional vehicles. Nevertheless, it is not profitable to procure these types of vehicles without government subsidies. In addition to subsidizing, the total cost over a longer time is equated with the cost of conventional vehicles.

The challenges of long charging and short range can be resolved if the vehicle operates in one shift, with the average daily vehicle travel being no more than cc 150 (km/day), depending on the vehicle type.

Replacement of conventional vehicles with electric ones is possible, in cases of government subsidies, shorter daily routes and good coverage of charging stations for electric vehicles.

References
